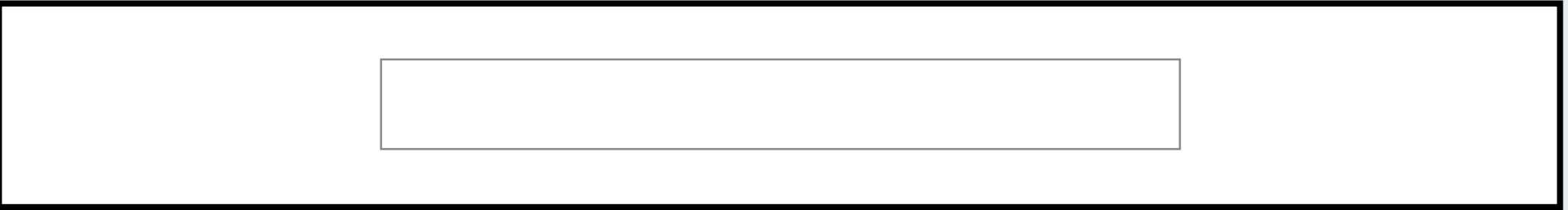
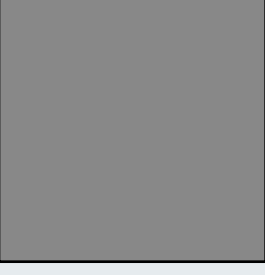


HERC Mobile Quote and Approval Tool



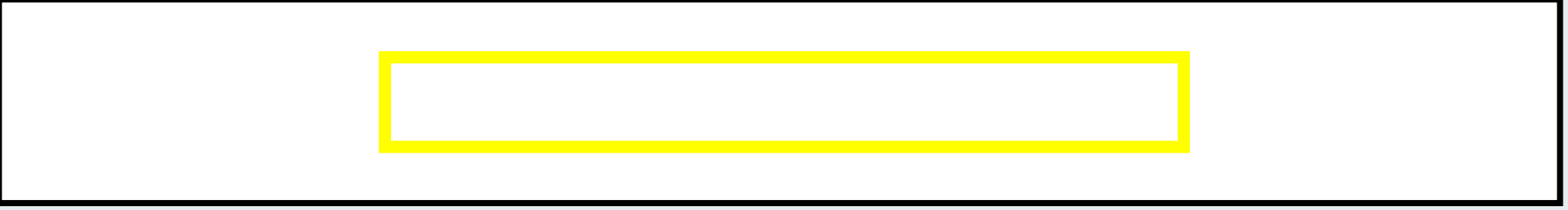
Text box - unfocused



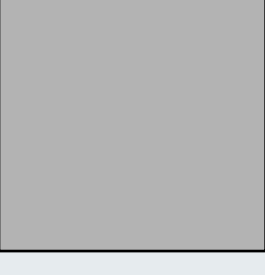
Grey Color #888888



Fonts and font sizes used in this document



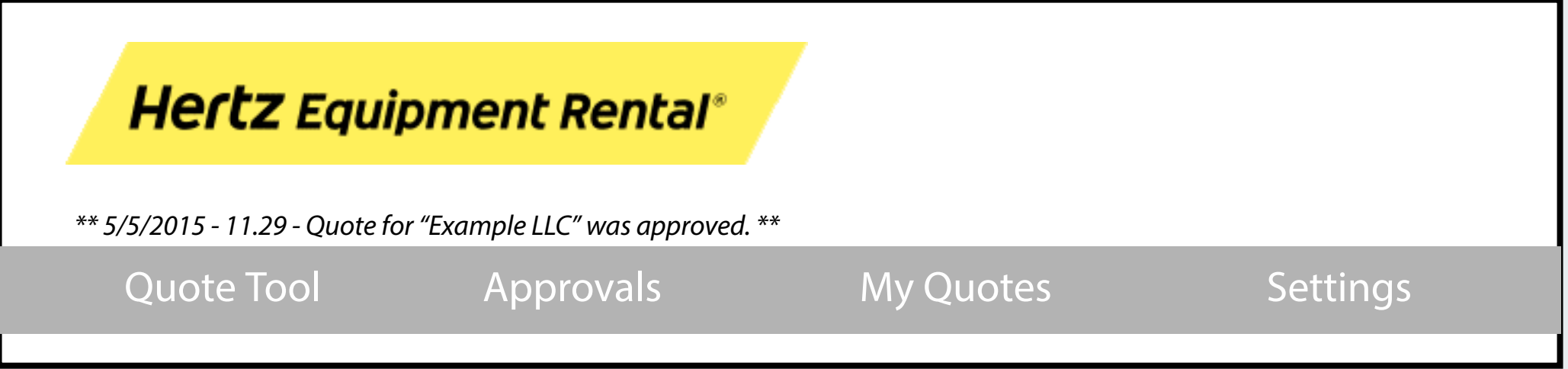
Text Box - focussed



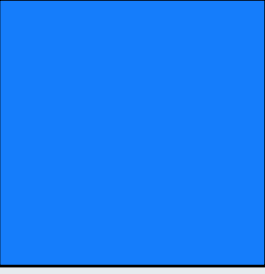
Grey Color #B3B3B3



Screen size used in this document



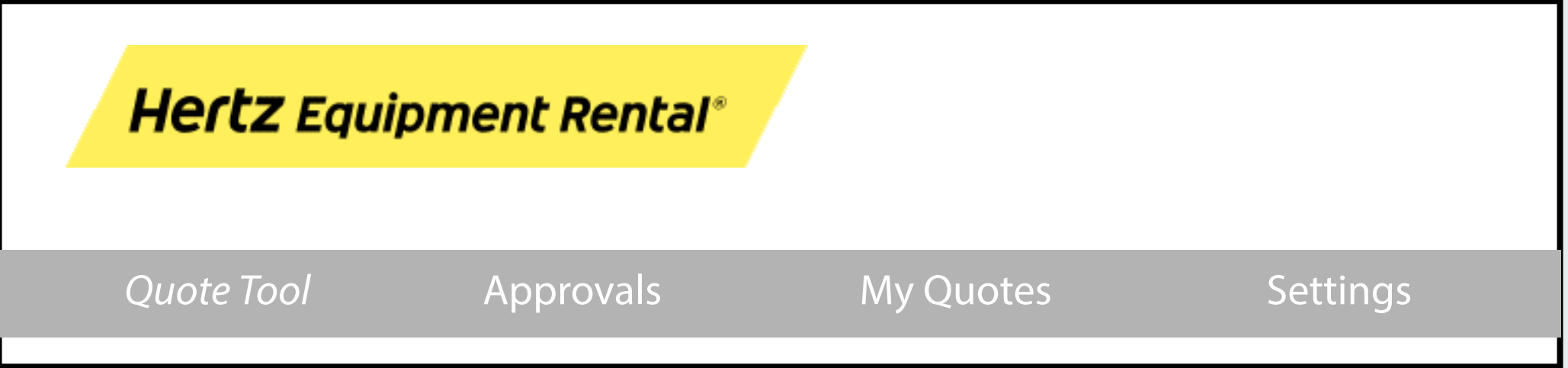
Alerts Bar



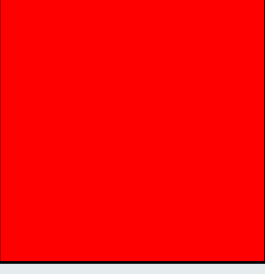
Blue Color #157DFB



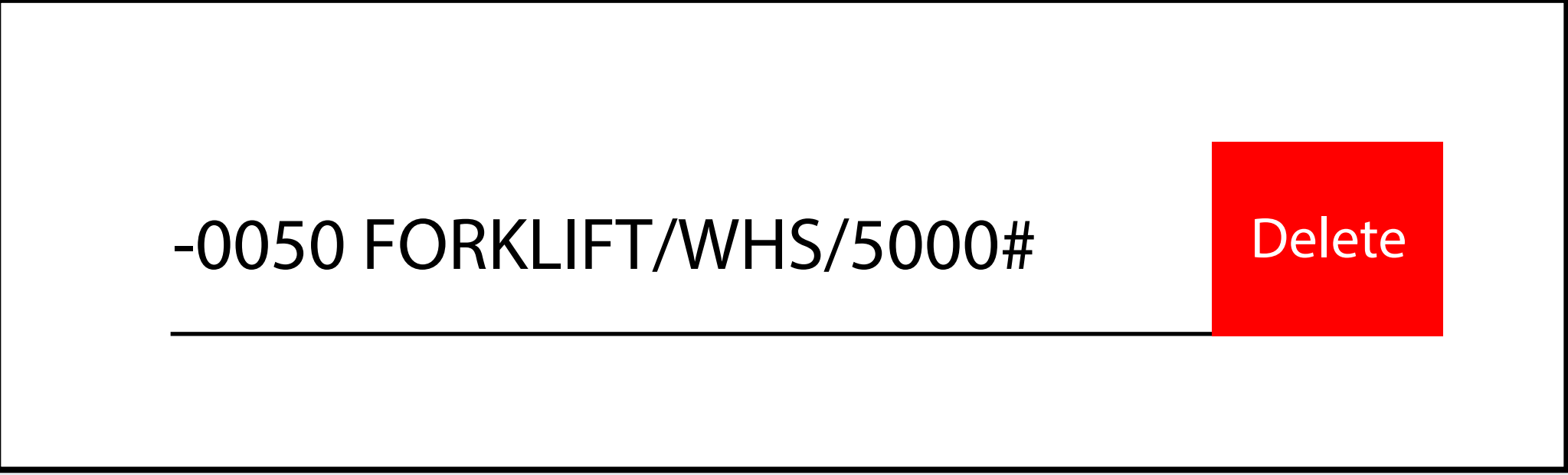
Logo dimensions used in this document



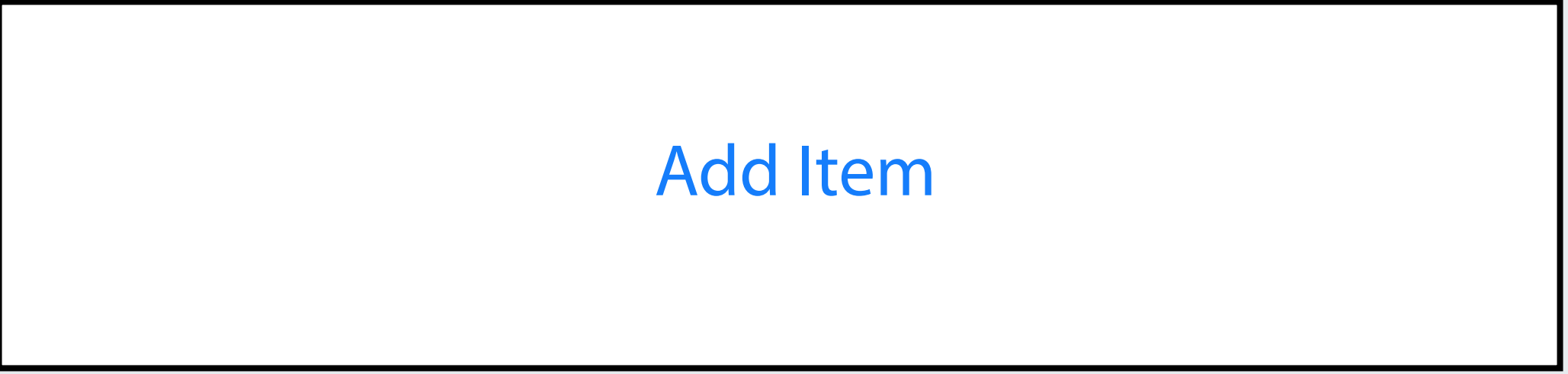
Navigation Bar



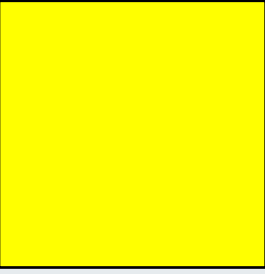
Red Color #FF0000



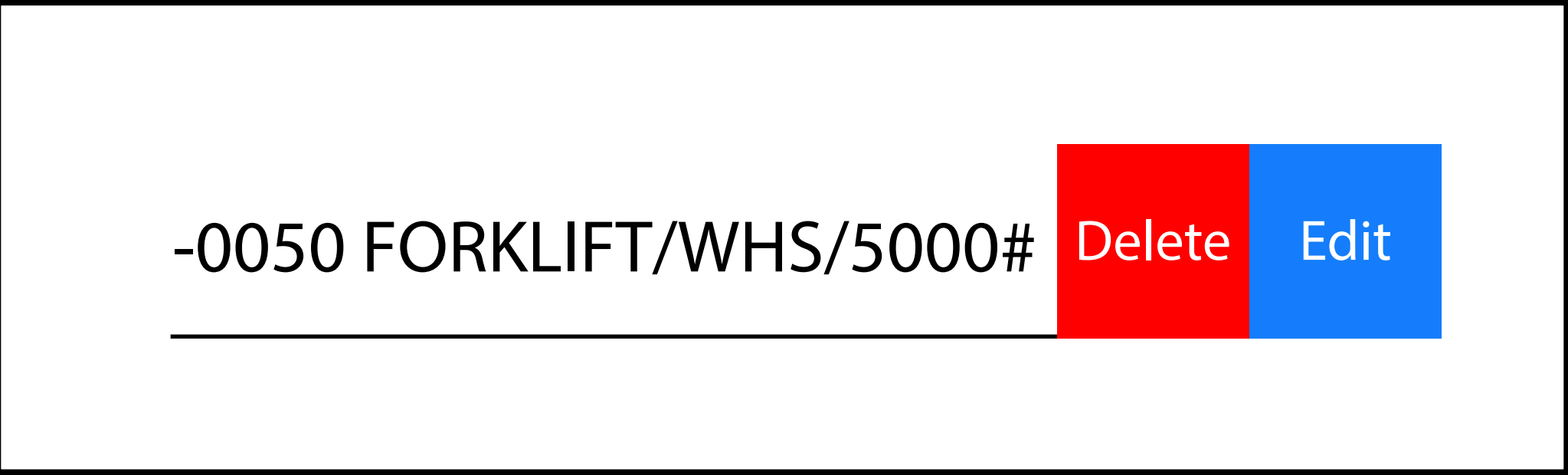
One button on swiping left on a table item



Action Style Button



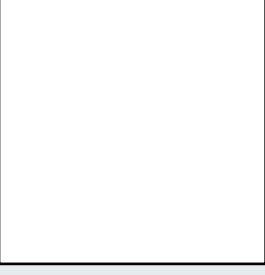
Yellow Color #FFFF00



Two buttons available on swiping left on a table item



Cancel/Back Style Button



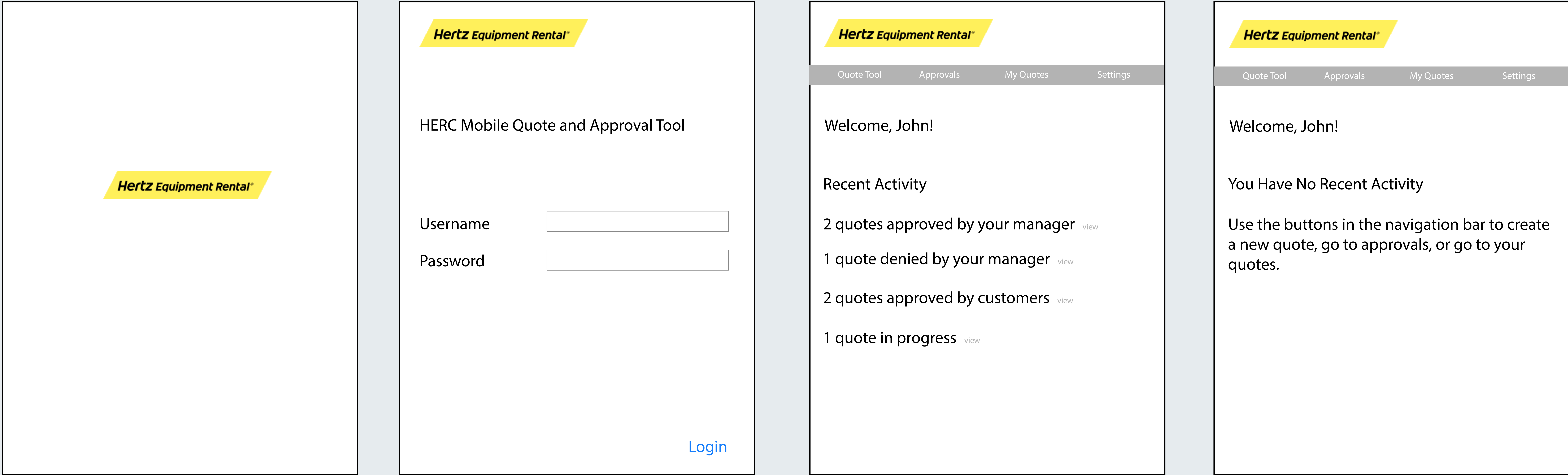
White Color #FFFFFF



Black Color #000000

iPad

NB
logo and color scheme are subject to change
some input fields in the quote tool are not depicted



Border denotes an input field or editable text. Hertz yellow is used to indicate a focussed text field.

Uneditable text does not have a border.

Buttons use the standard iOS blue for “progress” or “save” type actions, red for “cancel” or “back” type actions. Navigation actions are denoted by grey or white on grey. Buttons use verbs in easily understandable English wherever possible.

Alerts bar is visible on all screens if a quote changes status. This same alerts bar can be utilized for non-quote notifications (e.g. app update available, or if supported, system outage messages etc.).

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Quote Name*

Quote Comments

Branch #*

Customer Name*

Customer Type

Start Date*

Account

Notes

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Start Date*

End Date*

Delivery*

Pickup*

LDW*

Jobsite Information

Other Boulevard

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Delivery*

Pickup*

LDW*

Jobsite Information

Other Boulevard

2134 Other Boulevard
Everyton
NC 12347

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Phone

Rental Items

Search Terms

Items In This Quote

(555)123-4568

Change Jobsite

Search for Item

2 x 404-0050 FORKLIFT/WHS/5000# >

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Rental Items

Search Terms

Items In This Quote

Search for Item

-0050 FORKLIFT/WHS/5000# Delete

2 x 404-0050 FORKLIFT/WHS/5000# >

2 x 404-0050 FORKLIFT/WHS/5000# >

Cancel Quote Submit Quote

If a user has started to enter quote information and then navigates away without submitting then the quote will be saved locally, and can be accessed via My Quotes for later editing and completion.

Adding an item takes the user to the pricing tool to complete the pricing process.

The scrollview expands as more items are added.

A user can swipe left on an item to show the delete option, or click on an item to view the entered pricing for that item.

Required fields are indicated by an asterisk. Fields are also validated on submit.

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Jobsite Information

Name

Default Street

Address

1 Default St
Everyton
NC 12345

Phone

(555)123-4567

Change Jobsite

Rental Items

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Jobsites Search

Name

City

Jobsite #

Other Boulevard,
2134 Other Boulevard, Everyton, NC 12347 (555)123-4568

>

Main Street,
12345 Main Street, Everyton, NC 12356 (555)123-4569

>

Some Street,
1 Some Street, Everyton, NC 12345 (555)123-4567

>

Cancel

Add New Jobsite

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Jobsites Search

Name

City

Everyton

Jobsite #

8890

Other Boulevard,
2134 Other Boulevard, Everyton, NC 12347 (555)123-4568

>

Main Street,
12345 Main Street, Everyton, NC 12356 (555)123-4569

>

Some Street,
1 Some Street, Everyton, NC 12345 (555)123-4567

>

Cancel

Add New Jobsite

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Jobsite Information

Name

Other Boulevard

Address

2134 Other Boulevard
Everyton
NC 12347

Phone

(555)123-4568

Change Jobsite

Rental Items

Quote is populated with the default jobsite for the customer on selecting the customer. User can click Change Jobsite to navigate to a search (effectively filter) page for jobsites. User can enter any combination of a jobsite name, address element or phone number to filter. With no search terms, all jobsites are displayed. User can click to select the site, and is returned to the quote tool with the jobsite changed, or click cancel to return to the quote tool with the previously populated jobsite.

 migration.mobi

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Jobsites Search

Name

City

Jobsite #

Other Boulevard,
2134 Other Boulevard, Everyton, NC 12347 (555)123-4568

>

Main Street,
12345 Main Street, Everyton, NC 12356 (555)123-4569

>

Some Street,
1 Some Street, Everyton, NC 12345 (555)123-4567

>

Cancel

Add New Jobsite

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Add New Jobsite

Name*

Address*

Phone #*

Cancel

Add New Jobsite

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Add New Jobsite

Name*

Other Boulevard

Address*

2134 Other Boulevard
Everyton
NC 12347

Phone #*

(555)123-4568

Cancel

Add New Jobsite

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Add New Jobsite

Name*

Other Boulevard

Address*

2134 Other Boulevard
Everyton
NC 12347

Phone #*

(555)123-4568

Cancel

Add New Jobsite

New Jobsite

Would you like to add this jobsite?

Don't Add

Add

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Tool

Jobsite Information

Name

Other Boulevard

Address

2134 Other Boulevard
Everyton
NC 12347

Phone

(555)123-4568

Change Jobsite

Rental Items

On clicking Add New Jobsite, user is taken to the Add New Jobsite page.
Branch # is automatically assigned according to the quote’s branch, and is invisible to the user.
Jobsite # is assumed to be automatically assigned by the server as a primary key.
On confirming addition of the jobsite, the user is taken to the quote, with their new jobsite populated.

NB “Other Boulevard” is used as an example for text positioning/content - the app will not allow duplicate jobsite names, and will present the user with a warning dialog blocking addition if a duplicate name is assigned.

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Rental Items

Search Terms

Forkl

Search for Item

Items In This Quote

2 x 404-0050 FORKLIFT/WHS/5000# >

2 x 404-0050 FORKLIFT/WHS/5000# >

2 x 404-0050 FORKLIFT/WHS/5000# >

Cancel Quote

Submit Quote

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Item Search Results

404-0050 FORKLIFT/WHS/5000# >

405-0050 FORKLIFT/WHS/5000# >

406-0050 FORKLIFT/WHS/5000# >

407-0050 FORKLIFT/WHS/5000# >

408-0050 FORKLIFT/WHS/5000# >

409-0050 FORKLIFT/WHS/5000# >

Cancel

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Item Quantity

404-0050 FORKLIFT/WHS/5000#

Quantity*

Cancel

Enter Pricing

m migration.mobi

Hertz Equipment Rental

Quote Tool

Approvals

My Quotes

Settings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate*

Week Rate*

Month Rate*

Book - \$600.00

Expert - \$450.00

Target - \$400.00

Floor - \$325.00

Rate

Daily

Cancel

Add To Quote

Hertz Equipment Rental

Quote Tool

Approvals

My Quotes

Settings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate*

Week Rate*

Month Rate*

\$325.00

\$700.00

\$1200.00

Rate

Daily

Cancel

Add To Quote

Hertz Equipment Rental

Quote Tool

Approvals

My Quotes

Settings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate*

Week Rate*

Month Rate*

\$450.00

\$900.00

\$1800.00

Rate

Daily

Cancel

Add To Quote

Hertz Equipment Rental

Quote Tool

Approvals

My Quotes

Settings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate*

Week Rate*

Month Rate*

\$250.00

\$500.00

\$1300.00

Rate

Daily

Cancel

Add To Quote

Hertz Equipment Rental

Quote Tool

Approvals

My Quotes

Settings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate*

Week Rate*

Month Rate*

\$250.00

\$500.00

\$1300.00

Rate

Daily

Cancel

Add To Quote

Add To Quote

The rate you have specified is below the floor rate for this item.

Edit Rate

Add To Quote

The values entered are highlighted in green, yellow, or red, using the system rules.

On clicking an input field, and selecting a rate from the dropdown, the book, expert, target or floor rate is populated. A user can then edit this rate.

A popup warning is presented to the user on adding the item to the quote as well as red highlighting.

Items will not be added to the quote if the user does not specify and save a rate in the pricing tool.

NB numbers used above are for illustration only.

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Tool

Quote Name*

Quote Comments

Branch #*

Customer Name*

Customer TypeAccount

Start Date*

Notes

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Tool

Quote Name*

Quote Comments

Branch #*

Customer Name*Williamson Surveyors

Customer TypeAccount

Start Date

Notes

Notes

Delivery pricing \$200. Pickup pricing \$100. Self Insured.

Ok

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Tool

Start Date*

End Date*

Delivery*\$200.00

Pickup*\$150.00

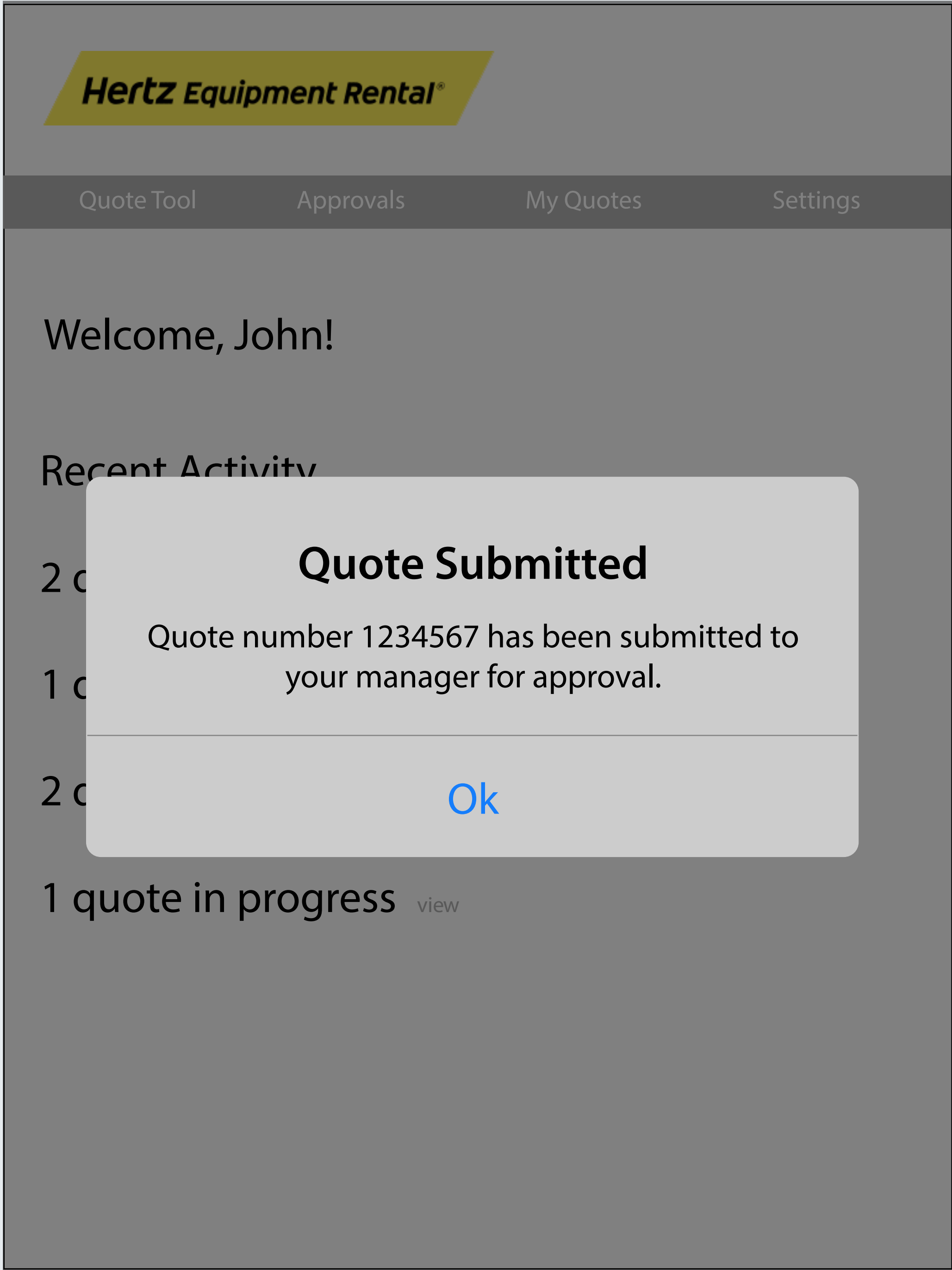
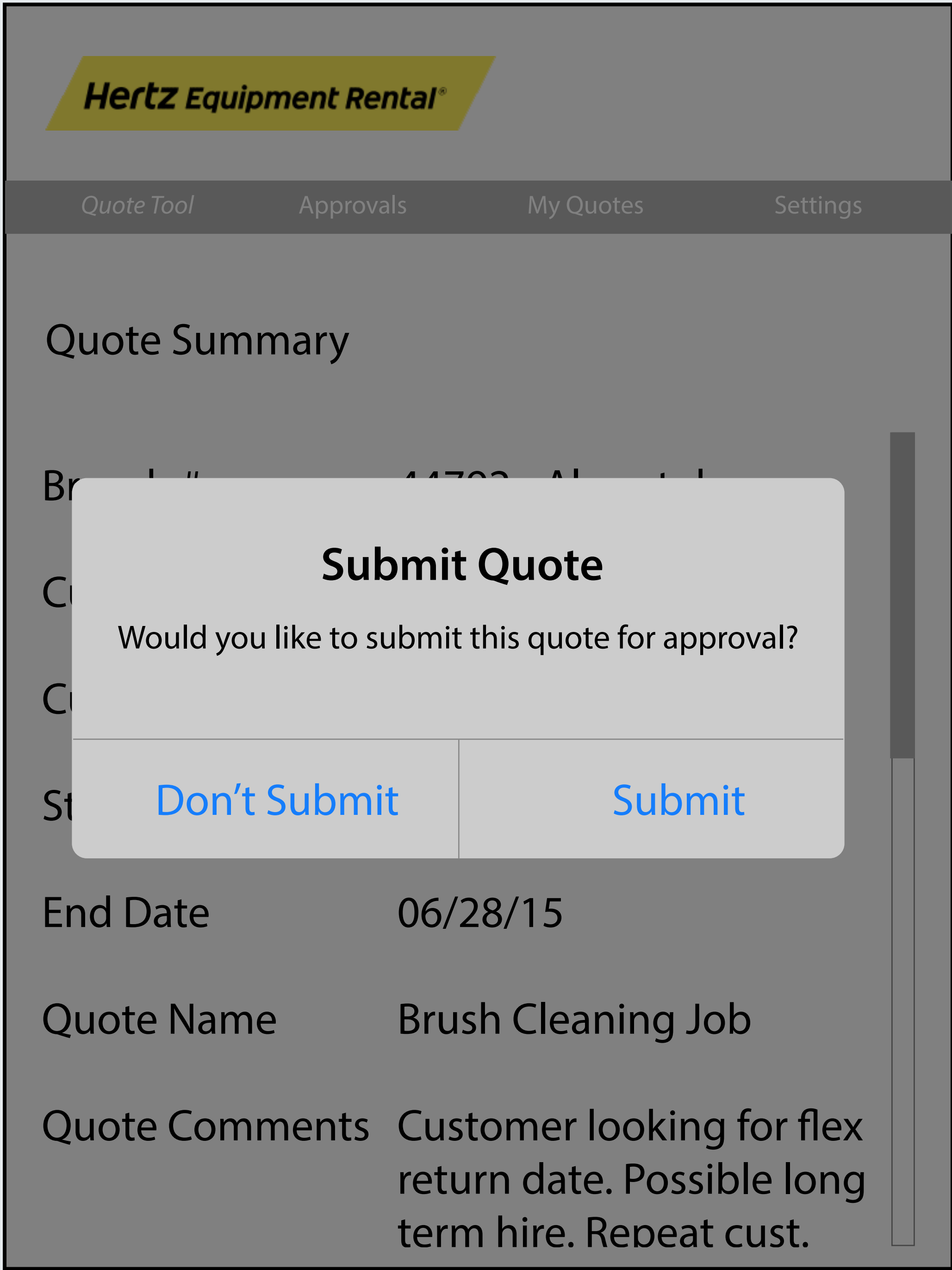
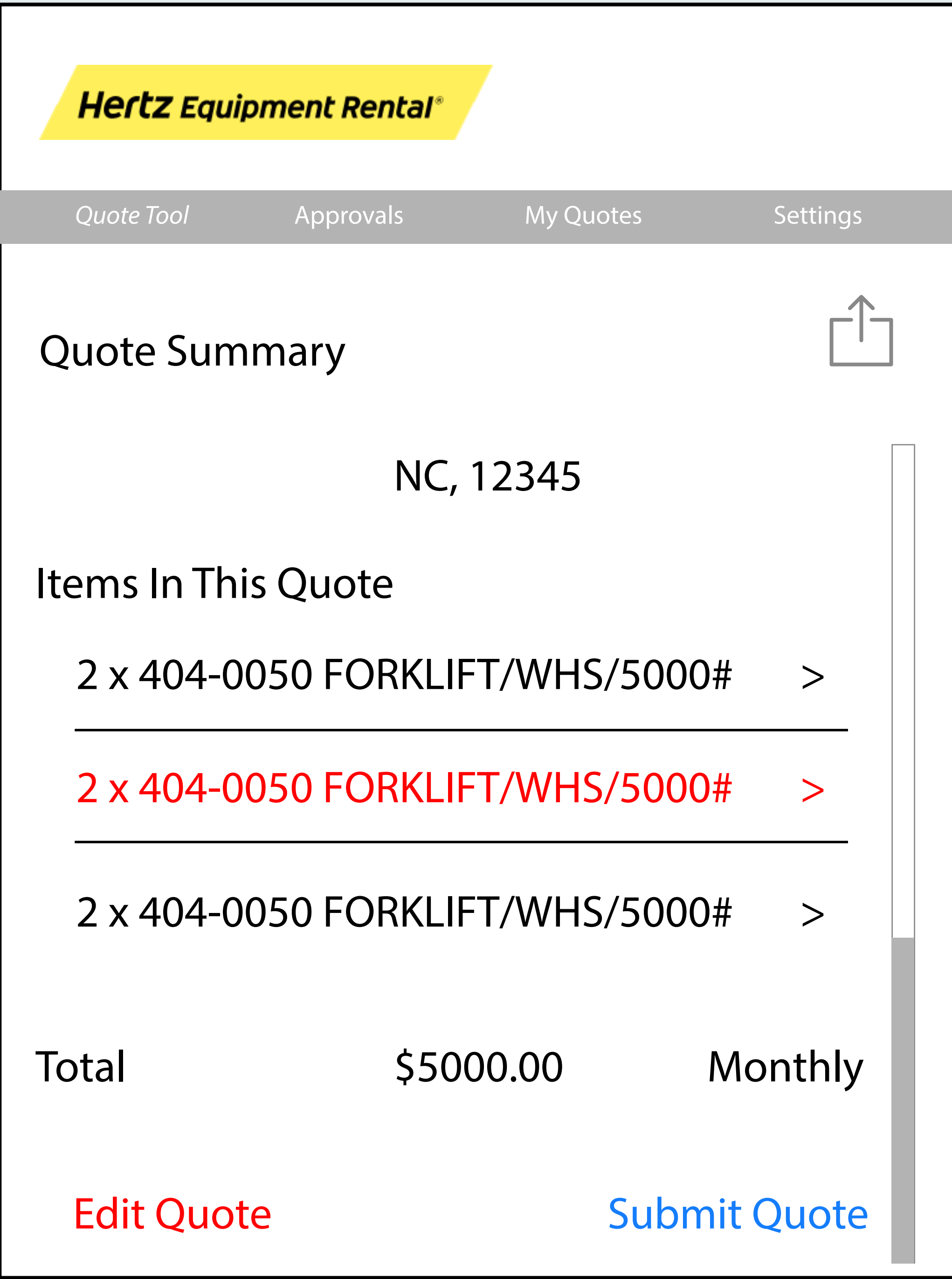
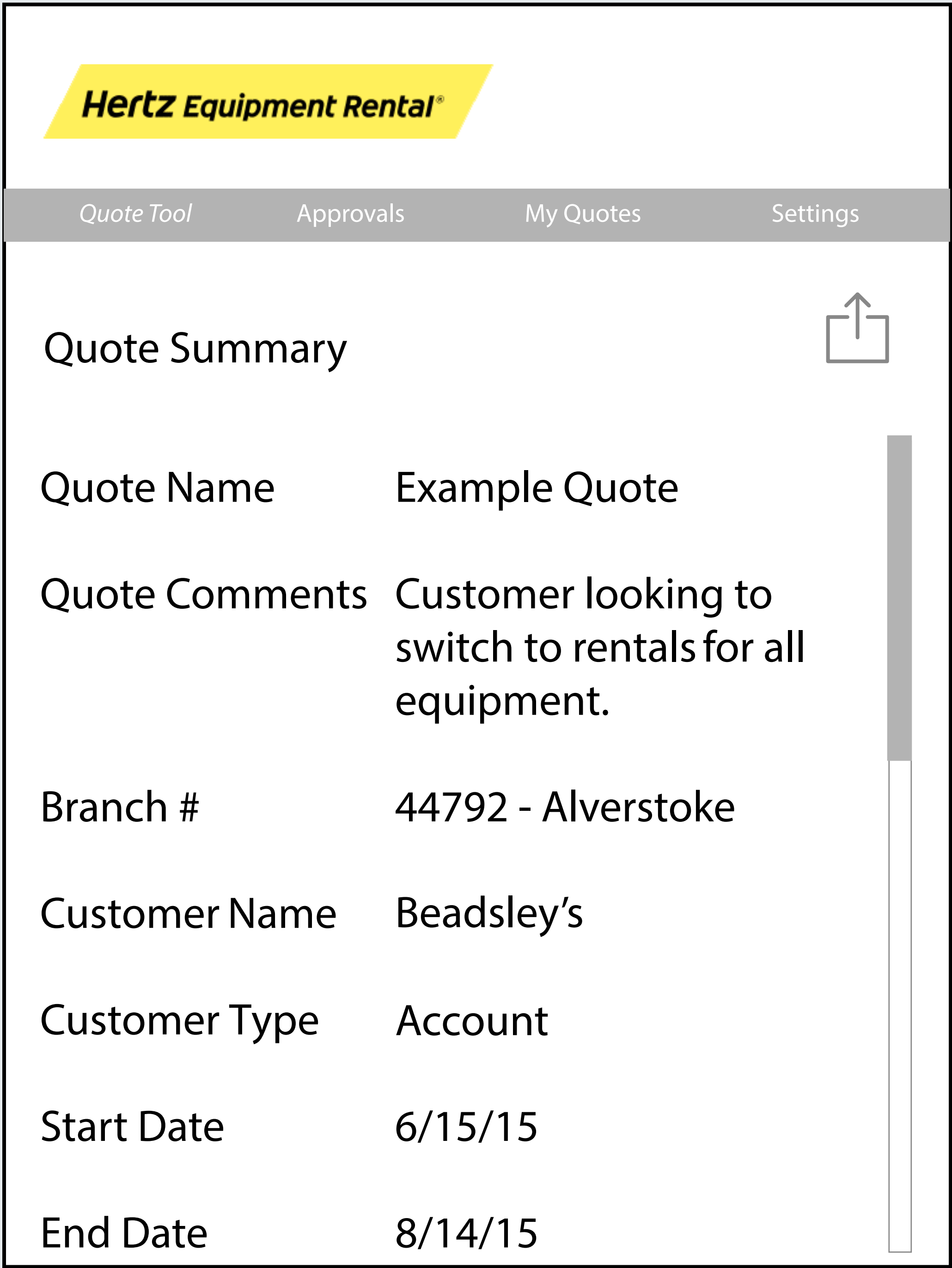
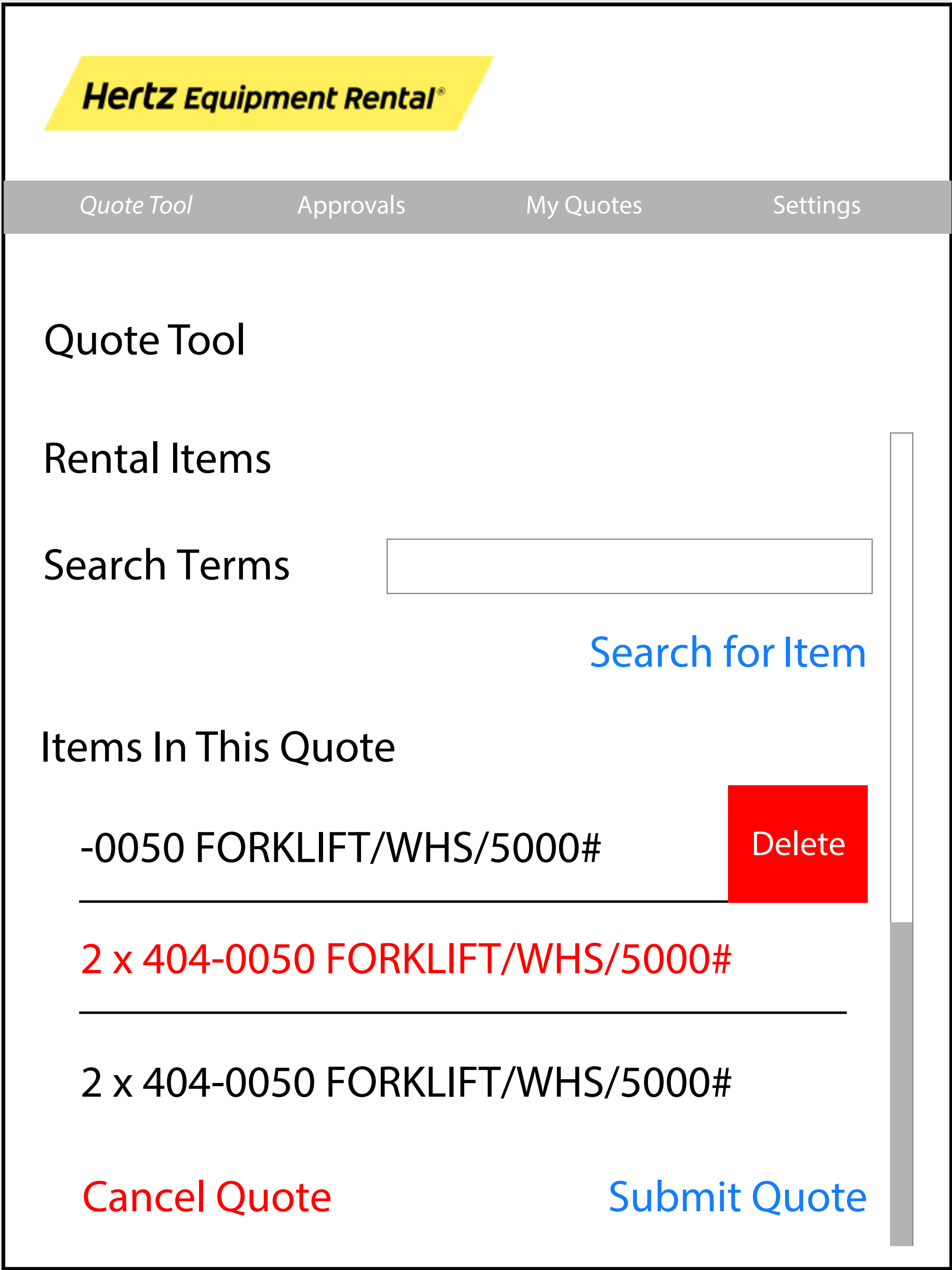
LDW*

N
N
Y

Jobsite Information

Name

Other Boulevard



On clicking Submit Quote, fields are validated and the user is taken to the Quote Summary view.

On clicking Submit Quote from the Quote Summary view, the user is presented with a confirmation dialog.

On declining the user is returned to the Edit Quote view.

On accepting the quote is submitted.

The user can click the share icon to share the quote from any Quote Summary view in the application.

If an item requires price approval, then it will have red text in the item table. This will be informational only and will not block the user from submitting the quote.

HERC for iOS

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Tool

Quote Name*

Example Name

Quote Comments

Example comments - font resizes depending on content, as do all fields.

Branch #*

12345 - Example

Customer Name*

Example Customer Name

Customer Type

Account or, if 6666660 entered, Cash

Notes

PO #*

12345Example

Start Date*

mm/dd/yy

End Date*

mm/dd/yy

Delivery*

Auto-populated/editable

Pickup*

Auto-populated/editable

LDW*

Y or N

Jobsite Information

Name

Auto-populated

Address

Auto-populated

Phone

Auto-populated

Change Jobsite

Rental Items

Search Terms

cat-class and/or keyword

Search for Item

Items In This Quote

Quantity x Cat-class & name

1 x Expands as items added

2 x 404-0050 EXAMPLE/WHS/5000#>

Total

\$Amount

Interval

Cancel Quote

Submit Quote

Hertz Equipment Rental®

** 5/5/2015 - 11:29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

My Quotes

Quote Status

All

Quote Name

Customer Name

Clearing Job for Example Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

** 5/5/2015 - 11:29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

Quote Summary

Quote Name

Example Quote

Quote Comments

Customer looking to switch to rentals for all equipment.

Branch #

44792 - Alverstoke

Customer Name

Beadsley's

Customer Type

Account

Start Date

6/15/15

End Date

8/14/15

Hertz Equipment Rental®

** 5/5/2015 - 11:29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

Quote Summary

Address

1 Main Street
Someton
NC, 12345

Phone

(555)123-4567

Items In This Quote

2 x 404-0050 FORKLIFT/WHS/5000#

>

2 x 404-0050 FORKLIFT/WHS/5000#

>

2 x 404-0050 FORKLIFT/WHS/5000#

>

Return To Search

Edit Quote

Hertz Equipment Rental®

** 5/5/2015 - 11:29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

My Quotes

Quote Status

Not Submitted

Quote Name

Customer Name

for Example Name

DeleteEdit

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

My Quotes will default to showing all quotes by the user.
Only unsubmitted quotes will allow delete or edit actions.
Editing an unsubmitted quote takes the user to the Quote Tool.
Items which will need approval in the quote summary view will show in red text.
Share on any quote summary view in My Quotes or Approvals will take the user to the share view.

Hertz Equipment Rental®

** 5/5/2015 - 11.29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

My Quotes

Quote Status

All

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

** 5/5/2015 - 11.29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

My Quotes

Quote Status

All

Not Submitted

Manager Approved

Manager Denied

Pending Customer Approval

Pending Manager Approval

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

** 5/5/2015 - 11.29 - Quote for "Example LLC" was approved. **

Quote ToolApprovalsMy QuotesSettings

My Quotes

Quote Status

Pending

Pending Customer Approval

Pending Manager Approval

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Users can search (effectively filter) by one or more of the fields.
Unsubmitted quotes/quotes which the user has started to create, but then navigated away from will be findable under the “Not Submitted” option.
Unsubmitted quotes only will be deletable or editable.

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Approvals

Quote Status

All

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Summary

Quote Name

Example Quote

Quote Comments

Customer looking to switch to rentals for all equipment.

Branch #

44792 - Alverstoke

Customer Name

Beadsley's

Customer Type

Account

Start Date

6/15/15

End Date

8/14/15

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Quote Summary

2 x 404-0050 FORKLIFT/WH5/5000#>

2 x 404-0050 FORKLIFT/WH5/5000#>

Total

\$3,000.00

Monthly

Status

New

Submitted By

John Smith

Submitted On

2/4/15

Return To Search

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Pricing

404-0050 FORKLIFT/WH5/5000#

Day Rate

\$350.00

Week Rate

\$750.00

Month Rate

\$1050.00

Rate

Monthly

Back

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate

\$350.00

Week Rate

\$750.00

Month Rate

\$1050.00

Rate

Monthly

Back

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Pricing

404-0050 FORKLIFT/WHS/5000#

Day Rate

\$350.00

Book - \$600.00
Expert - \$450.00
Target - \$400.00
Floor - \$325.00

Week Rate

\$750.00

Month Rate

\$1050.00

Rate

Monthly

Back

As with the quote tool, pricings on the approvals section are highlighted in red, yellow and green. Clicking on any of the values will show a dropdown with rate guidance. The rate period is automatically chosen depending on the quote length.

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Approvals

Quote Status

All

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Approvals

Quote Status

All

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Approvals

Quote Status

New

Quote Name

Customer Name

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Quote Name for Customer Name

>

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Approvals

Quote Status

All

Quote Name

Customer Name

Customer Name

>

RejectApprove

Quote Name for Customer Name

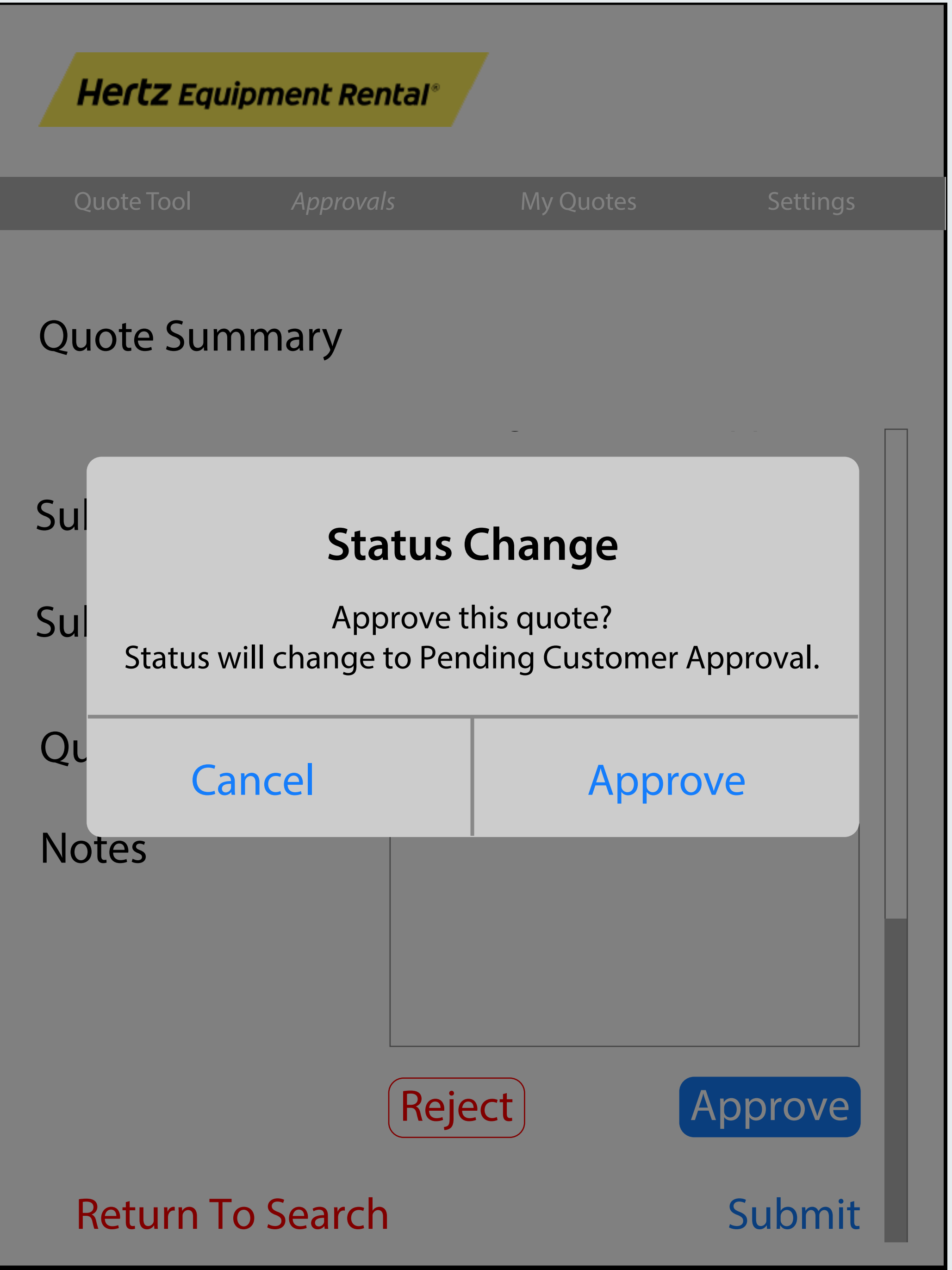
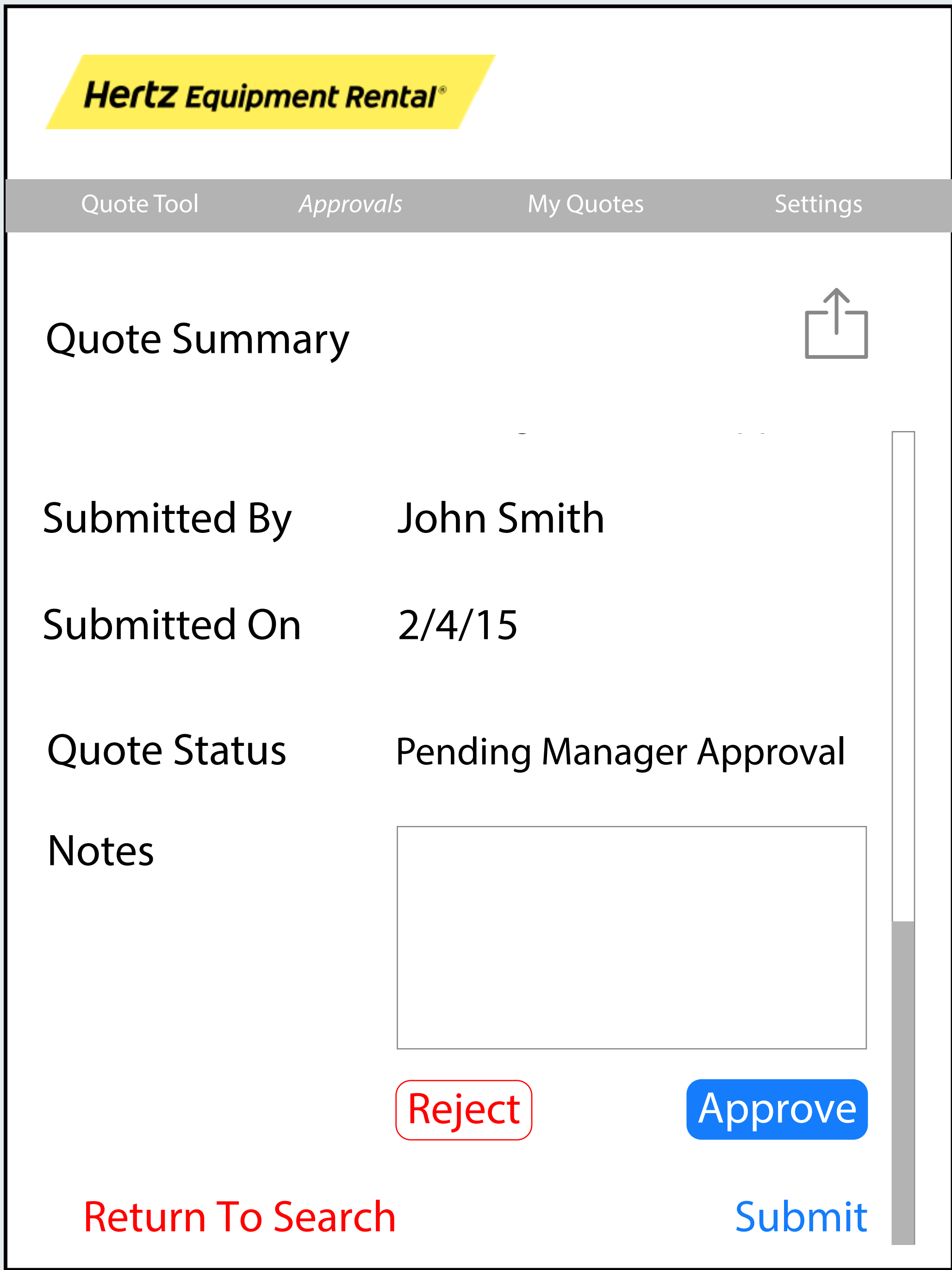
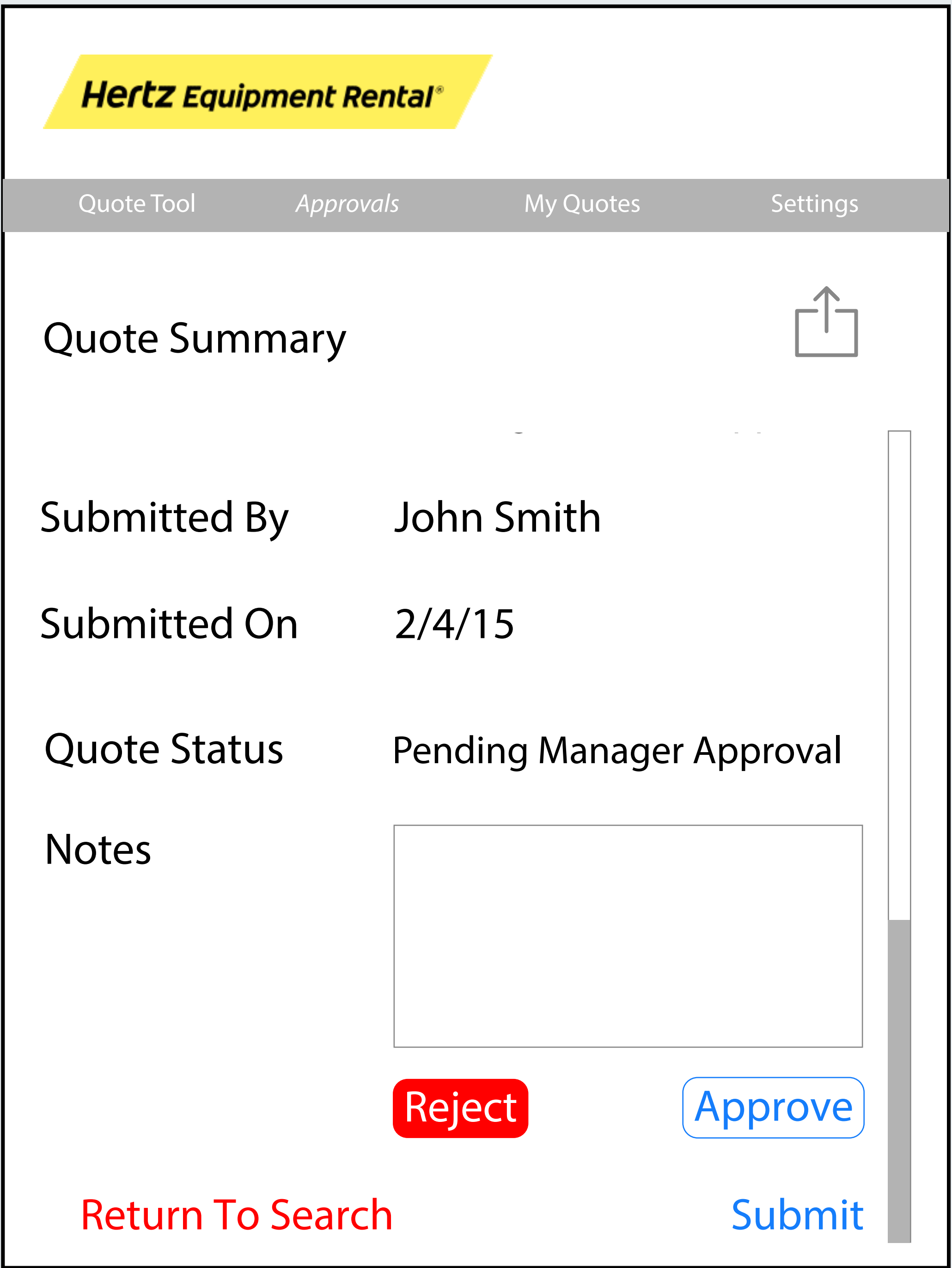
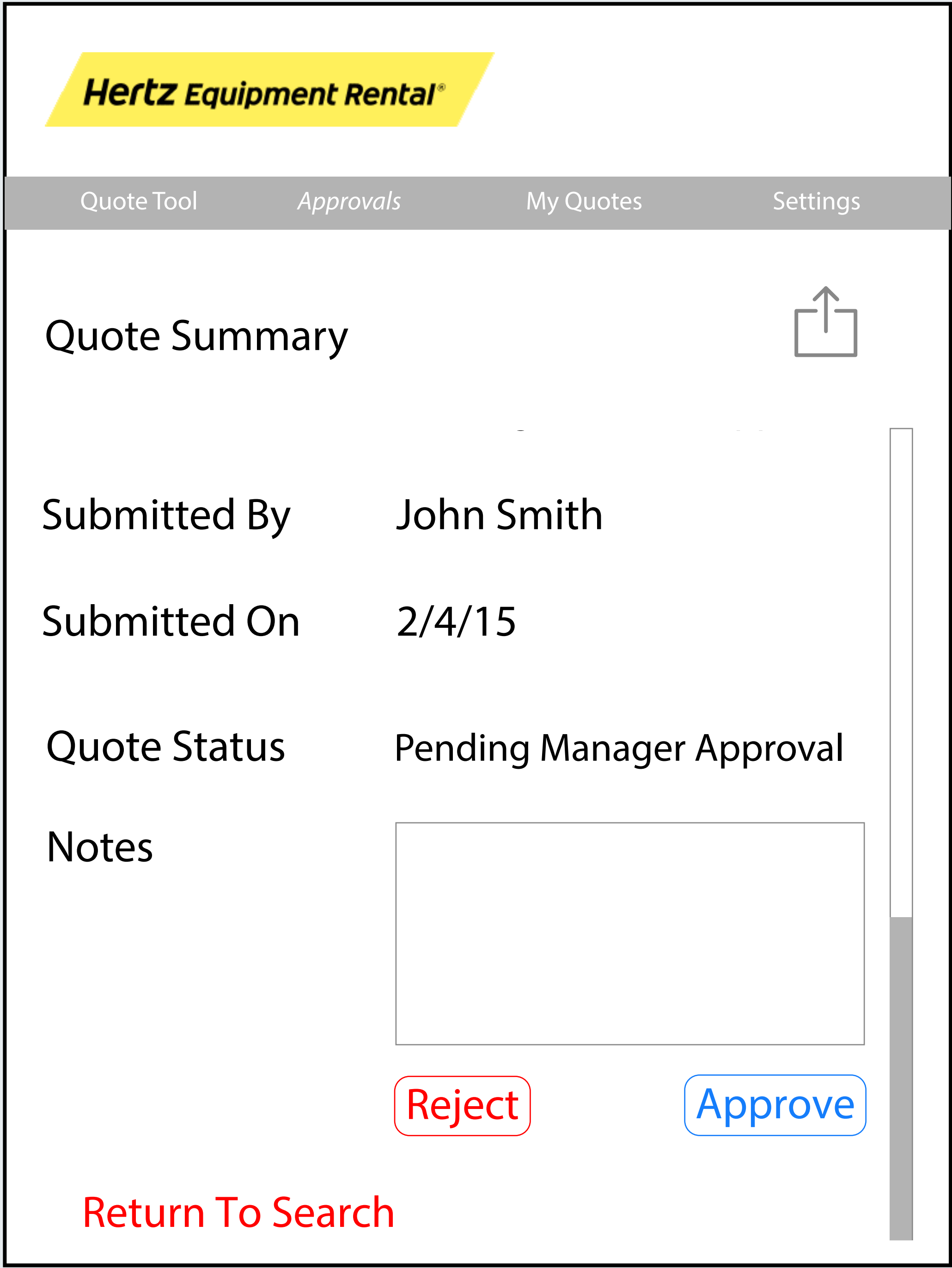
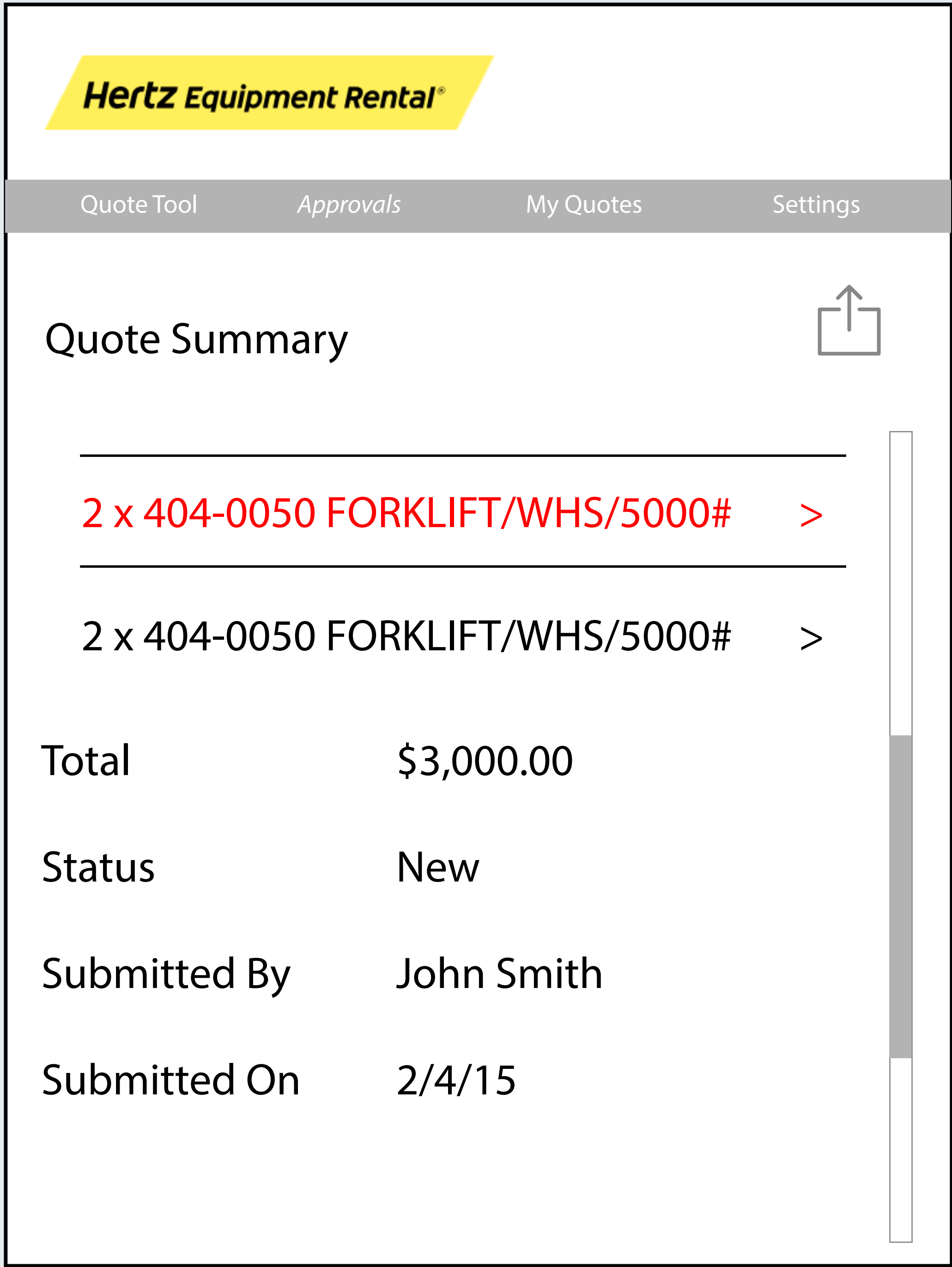
>

Quote Name for Customer Name

>

Quote Name for Customer Name

>



The chosen state change (approve or reject) will highlight on selection.
A change in state will present the user with a modal dialog to confirm, as well as present the user with the “Submit” button.
If a user cancels before submission, the quote status will revert to its previously saved state.
Normal users will only be able to approve or reject quotes which are in the customer approval stage.
Managerial users will be able to approve or reject quotes at any stage.

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Summary

2 x 404-0050 FORKLIFT/WHS/5000#

>

2 x 404-0050 FORKLIFT/WHS/5000#

>

Total

\$3,000.00

Monthly

Status

Pending Customer Approval

Changed By

Edgar Doe

Changed On

2/6/15

Notes

Approved for first month

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Summary

Total

\$3,000.00

Monthly

Status

Pending Customer Approval

Changed By

Edgar Doe

Changed On

2/6/15

Notes

Approved for first month

Submitted By

John Smith

Submitted On

2/4/15

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Summary

Submitted By

John Smith

Submitted On

2/4/15

Quote Status

Pending Customer Approval

Notes

Reject

Approve

Return To Search

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Summary

Submitted By

John Smith

Submitted On

2/4/15

Quote Status

Pending Customer Approval

Notes

Reject

Approve

Return To Search

Submit

Hertz Equipment Rental®

Quote Tool

Approvals

My Quotes

Settings

Quote Summary

Submitted By

John Smith

Submitted On

2/4/15

Quote Status

Pending Customer Approval

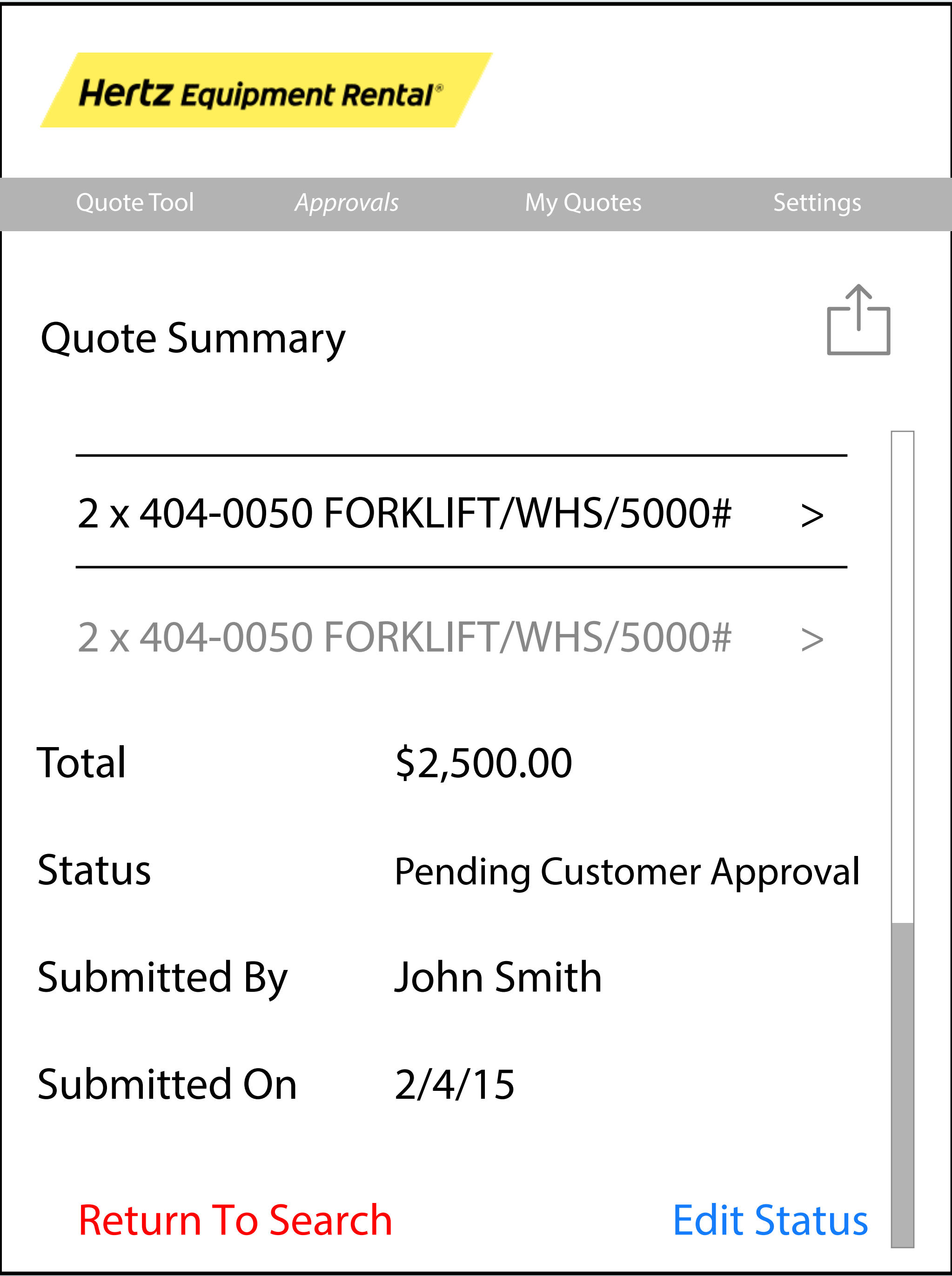
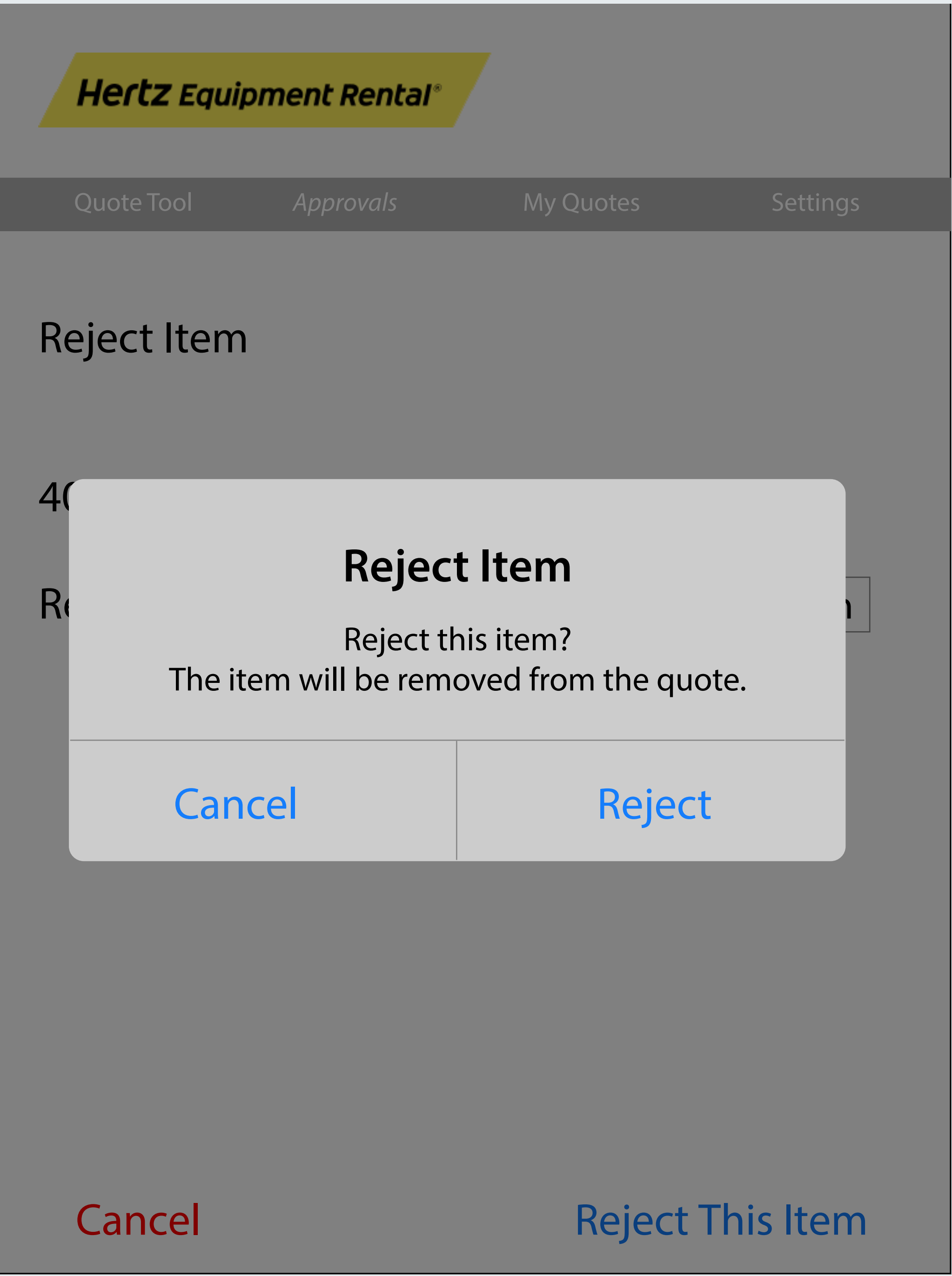
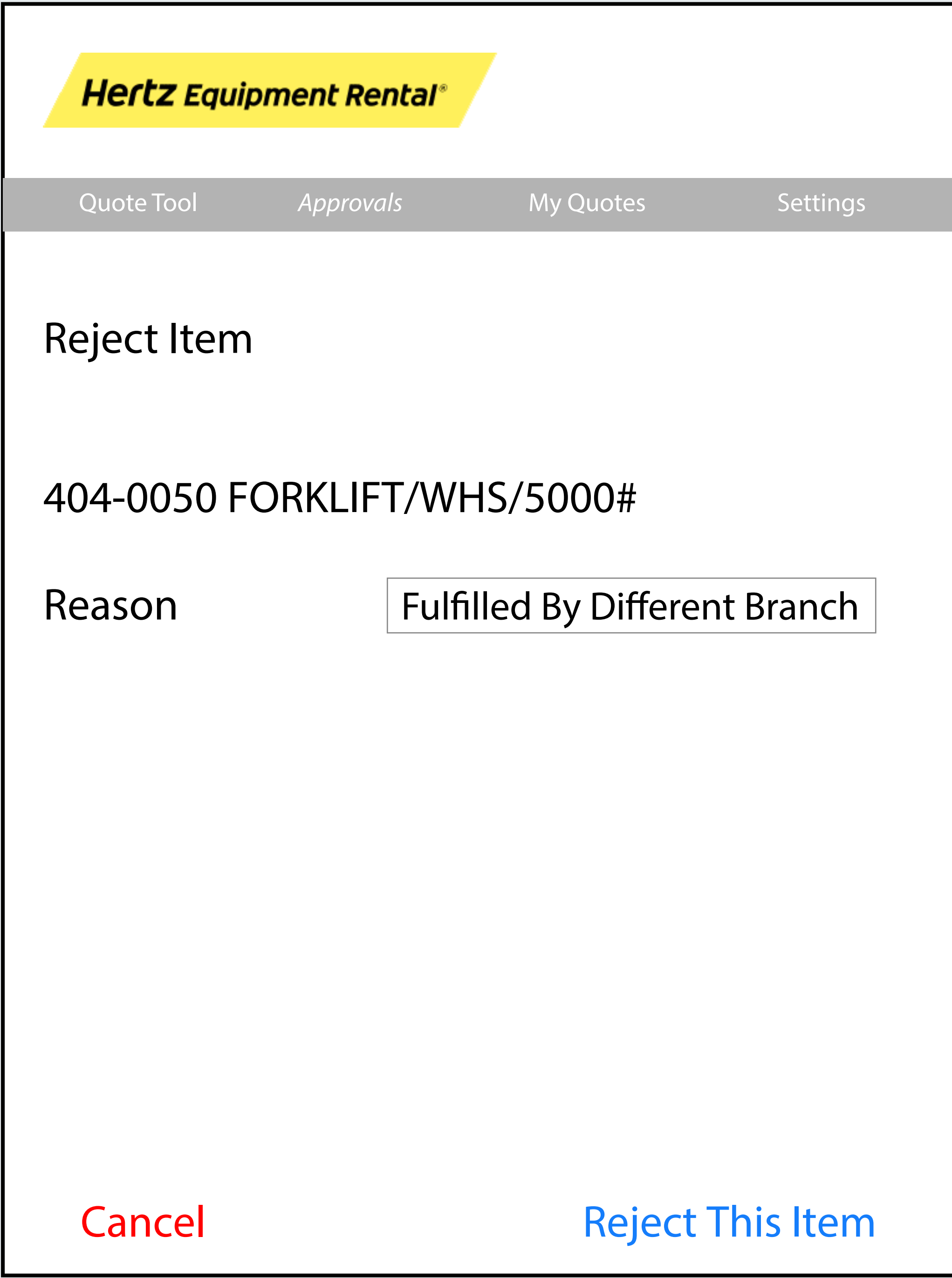
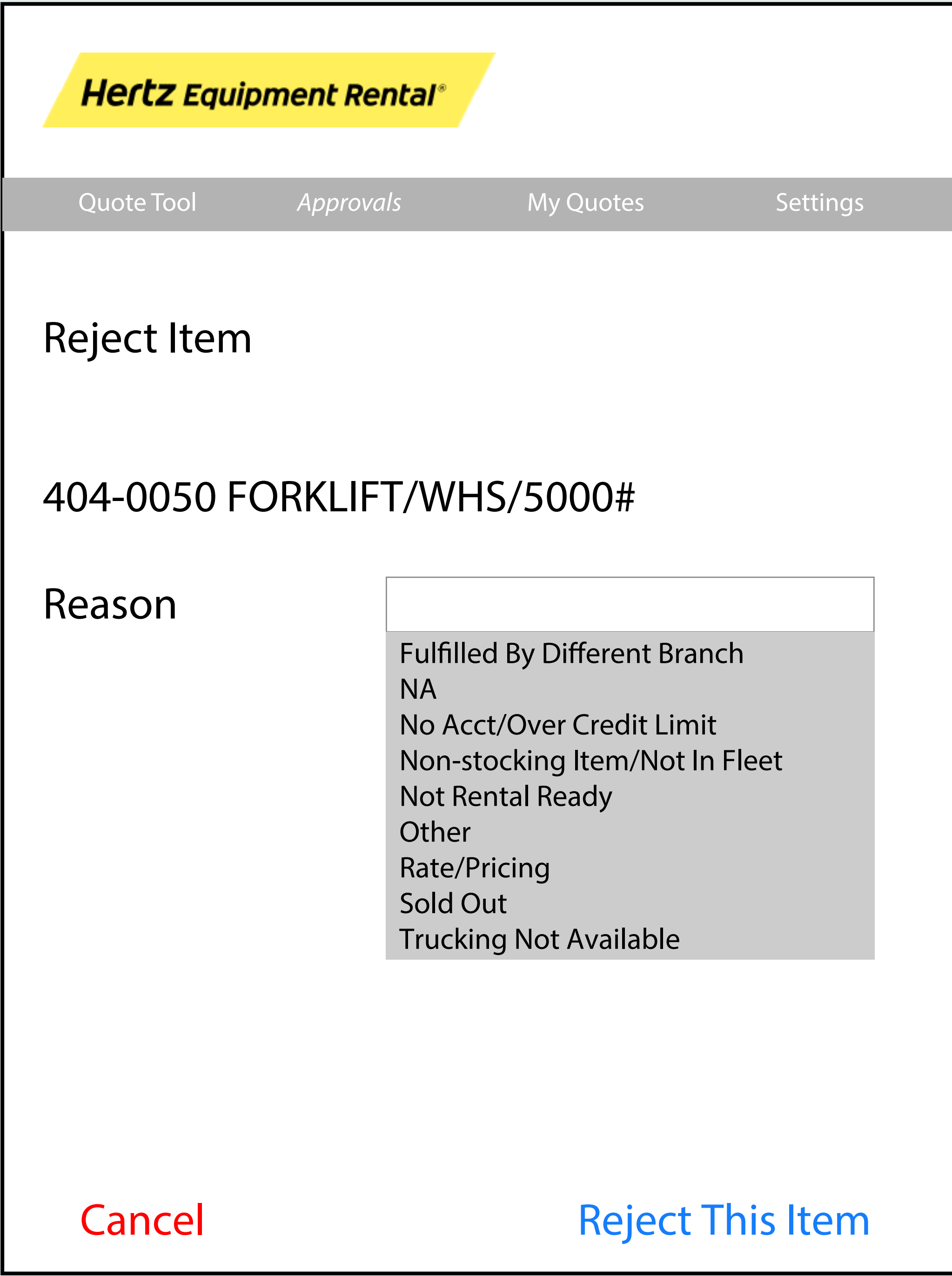
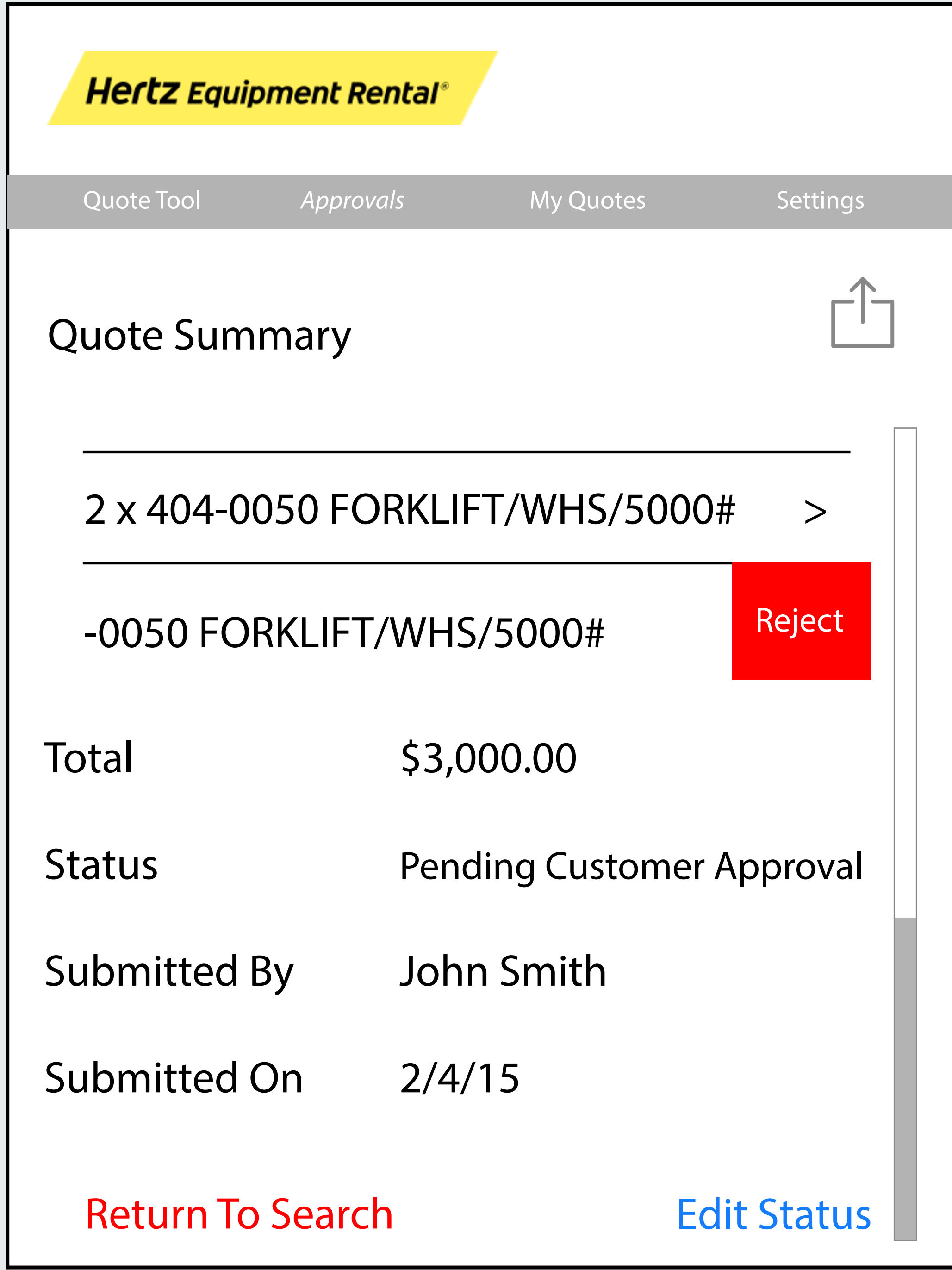
Notes

Reject

Approve

Return To Search

Submit



On a quote being in “Pending Customer Approval” state only, a user can swipe left on an item to bring up a “reject” button.
Clicking “reject” takes the user to the “reject item” flow.
On confirming that they wish to reject an item, the item is greyed out in the quote.

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Share

Equipment Job for Beadsleys

Quote Status

Pending Manager Approval

Customer

Beadsleys

James Hutton

Operations Manager

j.hutton@beadsleys.com

Send PDF To Customer

Cancel

Download PDF

Hertz Equipment Rental®

Quote ToolApprovalsMy QuotesSettings

Settings

Signed In As

John Smith

john.smith@hertz.com

Sign Out

Local Cache

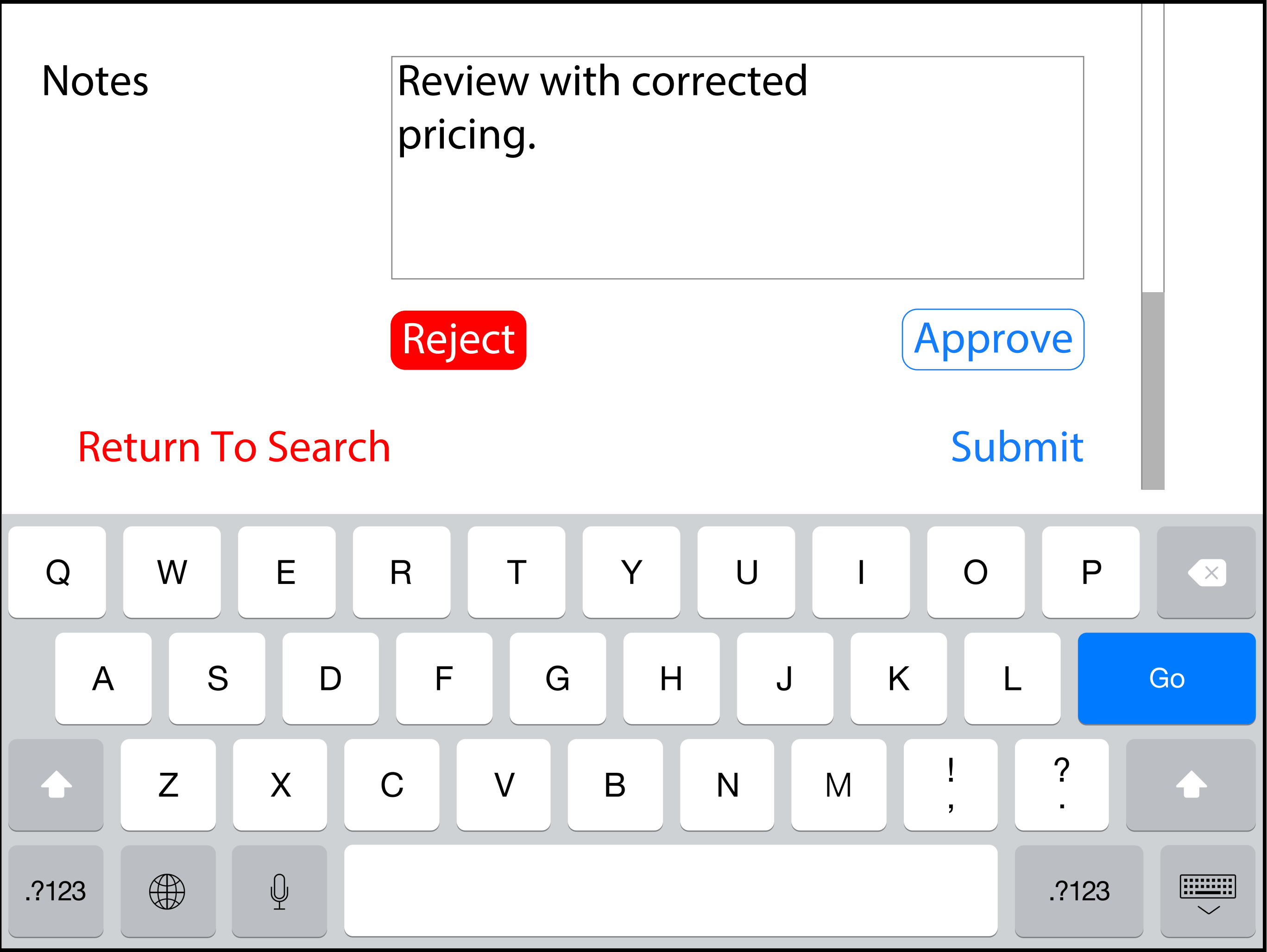
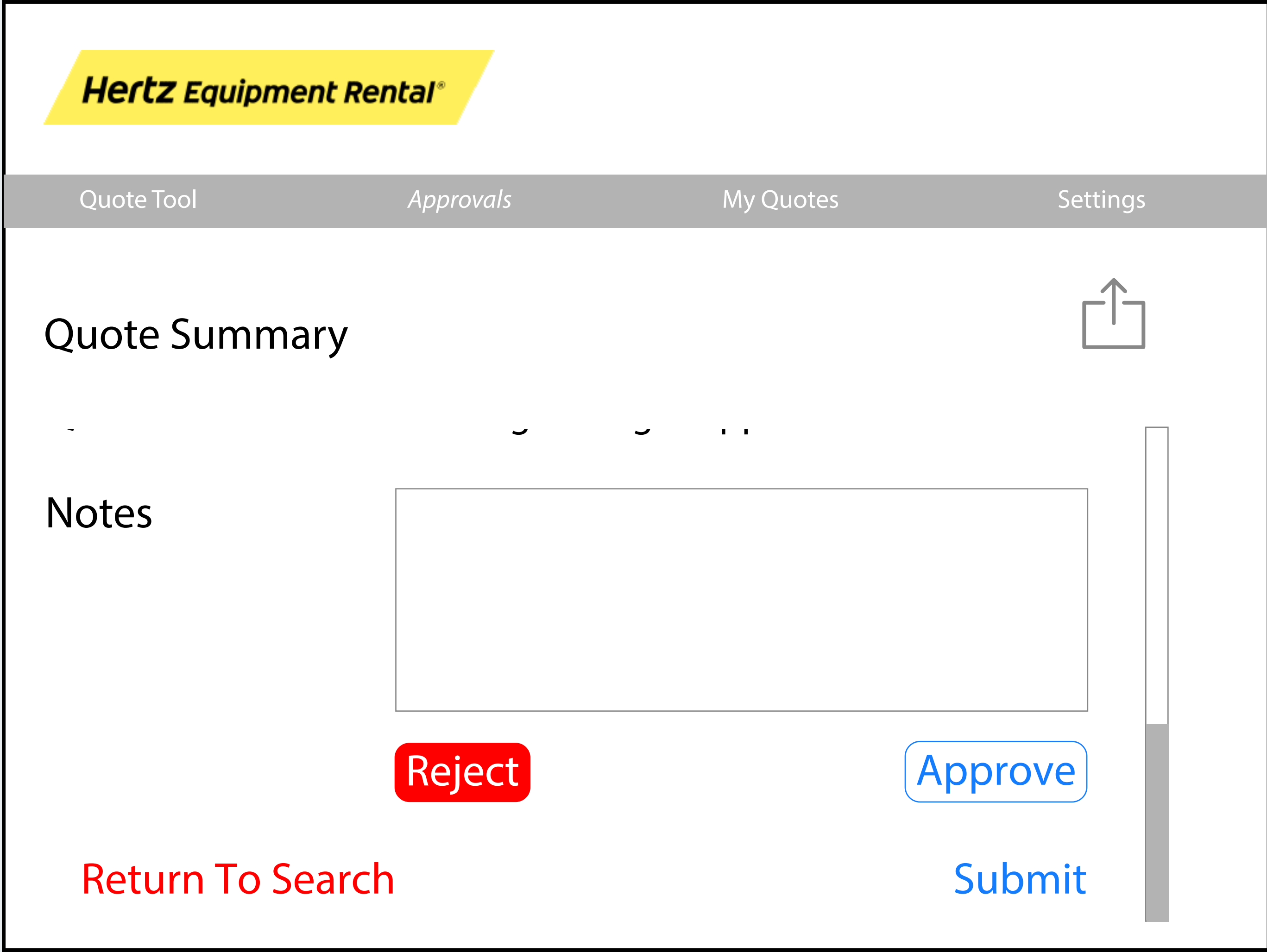
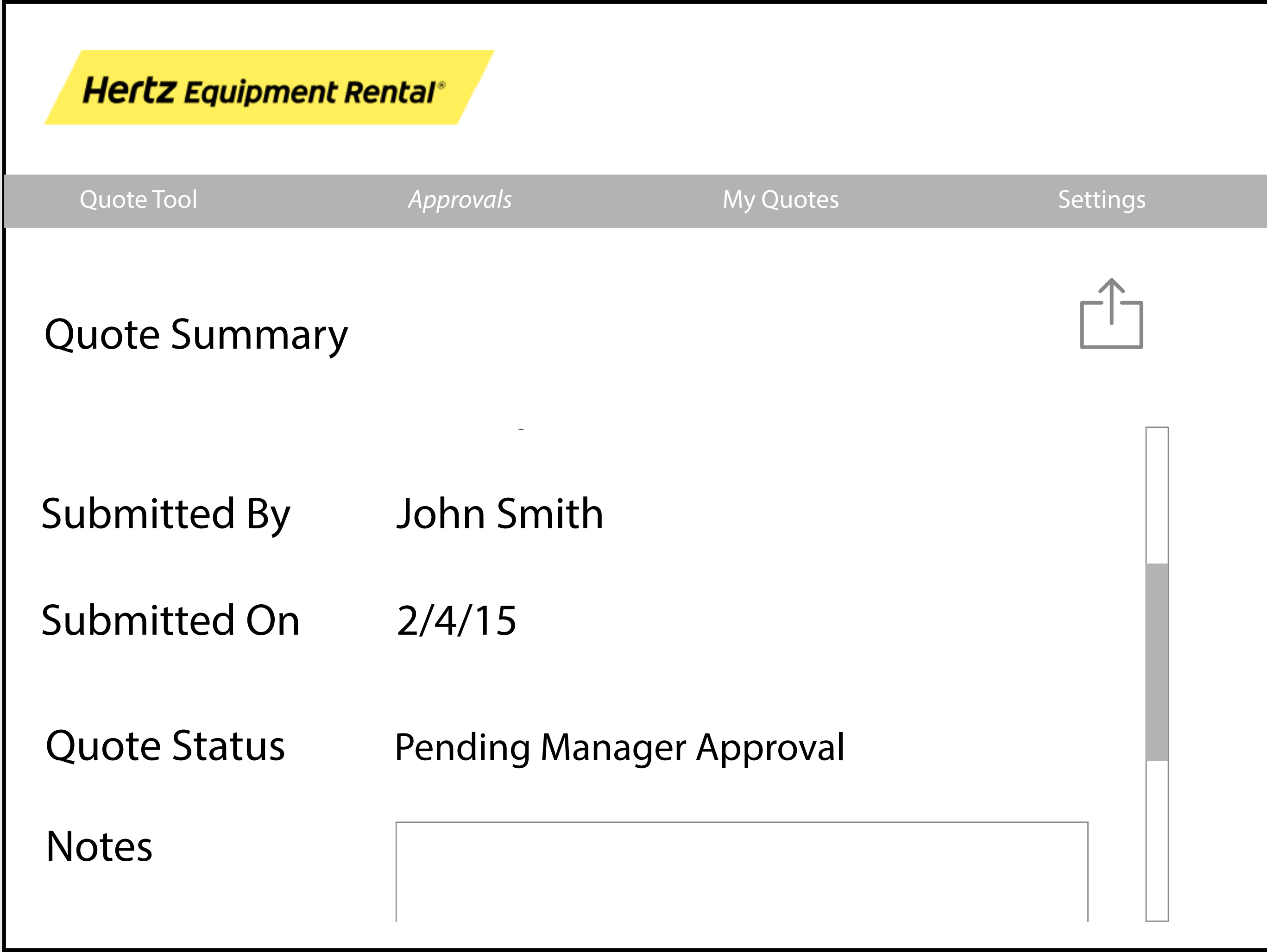
10 Unsubmitted Quotes

Delete All

HERC Mobile Quote and Approval Tool

Version 1.0

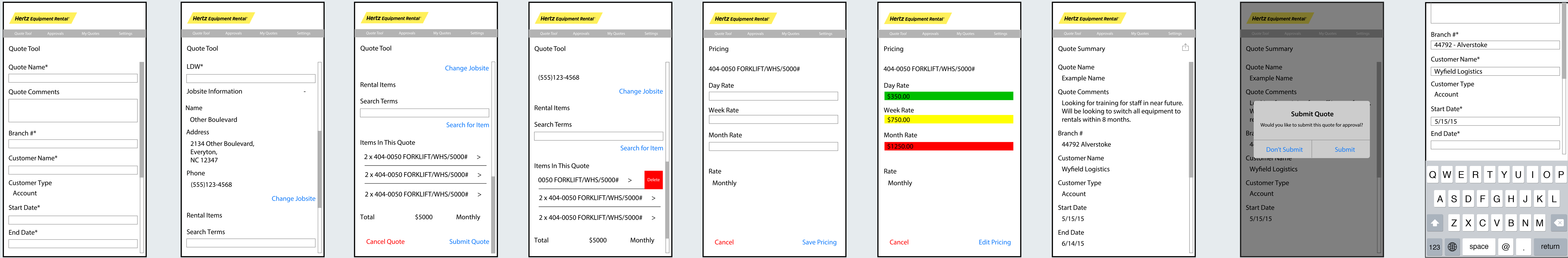
Landscape



In landscape mode navigation bar stretches across screen, scroll bars move right, left hand column (field labels) remains same size, extra width is allocated to the field values, and font size remains the same as in portrait.

On keyboard opening, screen moves upwards, remaining non-keyboard screen area is centered on the focussed field.

iPhone



iPhone illustrations - the same conventions and layout are used for iPhone and iPad.
App uses auto-layout to resize and rearrange content on different form factors.
Input fields move to below their label on iPhone, and font size etc. is reduced.
If content fits on screen without requiring scrolling, then the scroll bar is programmatically re-
moved.
Screen shifts upwards on keyboard opening to allow access to fields which would be obscured by
the keyboard.